



HIRING

Job Role: Relationship Specialist

Location: Bangalore

Salary : 3.8 LPA

Duration: Full Time

Qualification: Any Graduation

Year of Passout: 2021, 2022 & 2023

Bond : NO

Job Description

- Converting leads through advice and negotiations
- Identifying potential prospects
- Visiting project site with potential/ existing clients to present company offerings
- Building brand-awareness
- Developing, fostering and sustaining relationships with clients
- Expanding the client database through referral generation from existing clients

Skills Required:

- **Ownership:** You understand the importance of the contribution in your role and take responsibility for results delivered (or not).
- **Interpersonal skills:** strong at building effective relationships with stakeholders at all levels.
- **Proactive & accountable:** takes initiative and works effectively on own, without much supervision.
- **Solution-focused:** You like being part of the solution and not the problem.
- **Commitment:** Appreciate time, highly organized, can identify and focus on priorities and deliver to deadline.
- **Collaboration:** A natural team player, enthusiastic and Quick Learner.
Adept at using workplace productivity tools like Office365/Google Workspace