

**Job Role:** Career Counselor  
**Location:** Bangalore  
**Salary:** upto ₹ 4.00 LPA  
**Duration:** Full Time  
**Qualification:** Any Degree  
**Year of Graduation:** 2021, 2022 and 2023

**Job Responsibilities:**

- Connecting and counselling NEET Aspirants.
- Maintaining connections with prospects through meetings and calls.
- Effectively present the company's services to medical students.
- Creating and putting into practice the strategies to achieve and generate revenue goals.
- Develop impactful discussion on Admission.
- Responsible for generating revenue in Ed Tech space.

**Skills:**

- Excellent spoken Communication Skills and interpersonal skills.
- Competent with CRM and Microsoft Office.
- Strong aptitude for planning and time management.
- Ability to Negotiate and provide guidance.

**Perks and Benefits:**

- Paid Leaves
- 20 Government Holiday & 30 Annual Leaves
- Leave Encashment
- Flexible Working
- Health insurance
- PF

**Additional Benefits:**

- Laptop
- Mobile