

**Job Role:** IT Recruitment Consultant  
**Location:** Bangalore  
**Salary:** ₹ 1.2-3 LPA  
**Duration:** Full Time  
**Qualification:** BBA OR MBA with HR Specialization  
**Year of Passout:** 2021, 2022 and 2023

**Job Responsibilities:**

1. Understanding Client Requirements: Comprehend client needs related to IT requirements and deliver qualified consultants to meet these needs.
2. Sourcing and Screening Candidates: Source, screen, and assess potential candidates for both contract and permanent job openings.
3. Building Relationships: Establish and nurture relationships with consultants and contractors within a specified region, ensuring a robust network of potential candidates.
4. Interviewing Candidates: Conduct interviews with prospective candidates, evaluating their skills and suitability for various roles. Educate candidates about TSIT Digital's recruitment processes.
5. Negotiating and Facilitating Placements: Negotiate compensation packages, extend job offers, and facilitate the smooth placement of candidates. Encourage and solicit referrals of other qualified consultants.
6. Submission of Candidates: Submit qualified candidates to open job requirements, ensuring a seamless and efficient recruitment process.

**Skills:**

1. Strong communication and interpersonal skills.
2. Ability to work independently and collaboratively in a team-oriented environment.
3. Eagerness to learn and adapt to new challenges in the field of talent acquisition.
4. A basic understanding of the IT industry and recruitment processes is a plus.